



AGRIMAC MACADAMIAS PTY LTD

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24th February 2017

Dear Growers,

On behalf of Agrimac we are pleased to provide you with our 2017 NIS Offer.

The 2017 harvest is expected to see the fourth consecutive increase in crop volume and record farm gate prices maintained. Low inventories and another short, drought affected South African crop are leading to continued high demand from the in-shell market and firming demand from kernel markets.

Agrimac's globally recognised reputation for high quality Macadamia products continues to underscore our positive outlook for the 2017 crop.

The key attributes of our 2017 offer include:

- \$5.20/kg NIS (33% SKR @ 10% moisture)
- Commercial grade paid at premium prices
- Price increments of \$0.16/kg per % SKR
- Quality Bonus – up to \$0.30/kg
- No Reject Penalties
- Freshcare Bonus for certified growers
- Radius based freight subsidy

Agrimac helps you stand out from the crowd by recognising, appreciating and rewarding growers for putting in the effort to supply quality macadamias. We believe our growers should be rewarded with quality bonuses for their efforts in delivering low defect consignments. Your efforts help maintain our reputation for quality.

History shows our notional prices are consistently maintained along with our record for early pre-Christmas final payments for the last 6 years straight.

Our highly respected and professional grower services team will provide you with free advice on how to improve your farm returns and grow your future productivity. Agrimac also offers our prompt and reliable company owned skip and bin transport service to prioritise dehusking of your nuts to maintain the highest achievable quality and prices.



Proudly Part of the Buderim Ginger Group

Please complete and return the attached NIS Supply Agreement at your soonest opportunity and start being rewarded today.

If you would like to discuss our 2017 NIS offer or have any other enquiries do not hesitate to contact our grower services team.

We appreciate your support and look forward to working with you during the season ahead.

Kind regards,

John, Tony, Merv and Mark

Agrimac provides **FREE** Agronomic Advice to ALL our suppliers. Contact our **experienced team** today to find out how we can maximise your return.

 1 Northcott Crescent, Alstonville NSW 2477 Australia T: 02 6628 6185 / F: 02 6628 8509 www.agrimac.com.au	<p>MARK (GROWER LIAISON OFFICER)</p>  M: 0415 630 600	<p>TONY (GROWER LIAISON OFFICER)</p>  M: 0414 311 221	<p>JOHN (AGRONOMIST)</p>  M: 0416 241 513	<p>MERV (TRANSPORT CO-ORDINATOR)</p>  M: 0407 288 431
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